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TAA-B01 · EXECUTIVE BRIEFING

# AGENTIC AI: THE EXECUTIVE BRIEFING

There is a difference between an AI that drafts something  
and an AI that has already sent it.

*Strategy and Performance in synergy*

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FORMAT

**One day**

6 hours · online or on-site

DELIVERY

**In-house only**

Your organisation only

FEE

**AED 24,050**

Whole group, up to 20

DATES

**By arrangement**

Up to 12 months ahead

# THERE IS A DIFFERENCE BETWEEN AN AI THAT DRAFTS SOMETHING AND AN AI THAT HAS ALREADY SENT IT

Most organisations have not had to think about the second. That is changing quickly, and the people who will be held accountable for it are rarely the people who understand it.

Over one day you will apply a selection screen to your own operations and find out which processes are genuine candidates for autonomy — and which are being volunteered for the wrong reasons. You will draft an authorisation boundary for one of them. Then you will watch an agent operate entirely within the boundary you wrote, and produce an outcome you have to own.

Six modules. Two simulations. **Delivered privately, to your organisation only.**

## WHY THIS BRIEFING EXISTS

### THE VOCABULARY IS BEING SET BY THE PEOPLE SELLING IT

Agentic AI is the fastest-moving procurement conversation most senior managers have ever had. Four quite different things are routinely marketed as agents.

Distinguishing them is not a technical skill — it is a governance one, and it is the difference between authorising something you understand and signing something you do not.

## WHO THIS IS FOR

This briefing is for the person whose name goes on that authorisation.

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# WHAT MAKES IT DIFFERENT

## 01 IT IS NOT A TECHNOLOGY COURSE

No architectures, no vendor tours, no framework of the month. Six hours on processes you already own and decisions you will actually make.

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## 02 THE TRAP IS NOT THAT THE AGENT MISBEHAVES

In the second simulation the agent does exactly what it was authorised to do, and the outcome is still wrong. The lesson is about where you drew the boundary — which is a far more useful thing to learn in a room than in production.

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## 03 ENGINEERED CONTROL VERSUS DOCUMENTED COMMITMENT

The distinction delegates report using longest, developed from our own platform governance work. Applied honestly, most organisations find their oversight arrangements are entirely documented and not at all engineered.

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## 04 PRIVATE BY DESIGN, AND SOURCED

Delivered to one organisation at a time, so the discussion can be about your actual operations and people can speak candidly. Regulatory material is drawn from primary sources — the EU AI Act text, NIST's AI Risk Management Framework, ISO/IEC 42001 and published national frameworks. Not vendor summaries.

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### WHO IT IS FOR

Directors, department heads, transformation leads, entity heads, and senior managers who will be asked to authorise autonomous systems in their own area of responsibility.

No prerequisites. TAA-B01 sits outside the course pathway — it is a briefing, not a course, and carries no prerequisite in either direction.

# WHO WILL TEACH IT

## Wale Buraimoh MBA

FOUNDER AND OWNER — THESMO · THESMO EVENTS · THESMO AI

Thirty-five years across the three things this course sits on: building systems, running the projects that put them into a business, and advising the management that has to live with the result. Every Thesmo course is delivered by the person who designed it — which is why a hard question in the room does not get answered with *I will come back to you on that*.

### 21 YEARS IN STRATEGY AND PERFORMANCE

Most recently Director of Strategy and Risk Management at Sharjah Maritime Academy (2023–2026), where the strategy, risk and project management function was established from nothing — frameworks, policies, processes and the system beneath them. He left in January 2026 to run Thesmo full time.

### 14 YEARS IN UK FINANCIAL SERVICES

Seven at Barclays Funds leading software development teams, then project management at Newton Investment Management and, as Strategic Projects Manager at Mellon Financial Europe, a strategy implementation programme across five lines of business, eight shared services and 1,500 staff.

Two decades of public and in-house delivery across the Gulf and the UK, as a Balanced Scorecard Certified Trainer and a regular trainer on the four-day Certification Boot Camp. Currently a year into two MSc programmes — Artificial Intelligence at the University of Leeds and Financial Management at Alliance Manchester Business School — which is why technical claims here are checked against the primary literature, and why an AI investment is taught as a capital allocation decision rather than a supplier's return figure.

### CONSULTING SINCE 2005

Central Bank of Saudi Arabia; Emirates Nuclear Energy Corporation, a \$40bn civil nuclear programme; ADWEA and DEWA; RTA Dubai, Transport for London, and 26 ministries under the Abu Dhabi Executive Council; a federal higher-education system of 17 campuses and 23,000 students.

### A BUILDER, NOT A COMMENTATOR

Architect of PRIiSM, a production performance platform with AI evidence verification, predictive KPI forecasting and Bayesian risk intelligence. The governance material comes from decisions taken on a live system carrying real institutional data.

### QUALIFICATIONS AND CERTIFICATIONS

|                     |                                                                                                                                                                                                                                                                                                                              |
|---------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| POSTGRADUATE        | MSc Artificial Intelligence, University of Leeds (2025–27) · MSc Financial Management, Alliance Manchester Business School (2025–27) · MBA, The Open University (1997)                                                                                                                                                       |
| EARLIER             | Graduate Diploma in Computer Science, South Bank University (1989–90) — first-class BSc equivalent · Higher National Diploma in Computer Studies, University of East London (1987–89)                                                                                                                                        |
| EARLIER             | MSc Artificial Intelligence, University of Leeds (2025–27) · MSc Financial Management, Alliance Manchester Business School (2025–27) · Graduate Diploma in Computer Science, South Bank University (1989–90) — first-class BSc equivalent · Higher National Diploma in Computer Studies, University of East London (1987–89) |
| CERTIFICATIONS      | Balanced Scorecard Certified Trainer · Future Foresight Certified Trainer, Specialist and Practitioner (The Futures School)                                                                                                                                                                                                  |
| EXECUTIVE EDUCATION | MIT Economics for Business · Oxford Executive Finance Programme                                                                                                                                                                                                                                                              |

Corporate in-house delivery is by the same facilitator. There is no associate pool and no sub-contracted delivery.

# YOUR FUNCTION, YOUR SECTOR

Every practical exercise is set in the work you actually do. At the start of the briefing you choose your function, and the scenarios follow. A finance manager does not spend the day working through an HR case.

## SEVEN FUNCTIONS

|                        |                                                               |
|------------------------|---------------------------------------------------------------|
| HUMAN RESOURCES        | Recruitment, performance reviews, policy, employee queries    |
| FINANCE                | Budgets, forecasts, variance analysis, reporting              |
| INFORMATION TECHNOLOGY | Service requests, incidents, change management, documentation |
| OPERATIONS             | Process performance, capacity, quality, supplier management   |
| CUSTOMER SERVICE       | Case handling, complaints, service levels, escalations        |
| MARKETING              | Campaigns, content, audience analysis, performance reporting  |
| PROJECT MANAGEMENT     | Plans, risks, status reporting, resource decisions            |

## NINE SECTORS

Scenarios are built around nine detailed fictional organisations, each with its own history, pressures and data. They are fictional so the work can be realistic without being anyone's — and so nothing said in the room is about a real employer.

|            |                             |                             |                             |
|------------|-----------------------------|-----------------------------|-----------------------------|
| GOVERNMENT | Crestholm City Authority    | TELECOMMUNICATIONS          | Nexbridge Telecoms          |
| BANKING    | Ardent Commercial Bank      | RETAIL                      | Harlow Retail Group         |
| HEALTHCARE | Vantage Health Network      | PROFESSIONAL SERVICES       | Clarendon Advisory Group    |
| EDUCATION  | Meridian University         | PROPERTY AND INFRASTRUCTURE | Stonepath Development Group |
| ENERGY     | Coreland Energy Corporation |                             |                             |

*In-house: case material rewritten around your sector*

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## WHAT YOU WILL LEAVE WITH

- 01 A working definition of an agent precise enough to challenge a vendor claim in a procurement meeting
- 02 A candidate-selection screen applied to your own operations — volume, frequency, procedural clarity, data currency, and how reversible an error would be
- 03 A drafted authorisation boundary: scope, stop conditions, escalation path, and the standing decision to shut it down
- 04 An honest view of your own oversight — which arrangements are engineered controls and which are documented commitments
- 05 A written position on what you will personally require before signing off an agentic deployment

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## STRUCTURE

Two live sessions of three hours, with a thirty-minute break. Six contact hours.

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### SESSION 1

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What an agent is, and the four things routinely mis-sold as one

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The candidate screen, applied to your own processes

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What must be true first: documentation, data currency, reversibility

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### SESSION 2

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The authorisation boundary, drafted and then tested

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Engineered control versus documented commitment

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Oversight that produces evidence, and close

# WHAT IS INCLUDED

## TWO INTERACTIVE SIMULATIONS

### THE CANDIDATE SCREEN

Six processes, one decision. The one with the cleanest documentation is not necessarily the one you should automate first — and working out why is the exercise.

### THE AUTHORISATION BOUNDARY

Draft the boundary. Watch three cycles of an agent operating inside it. Own the result.

## MATERIALS

Your authorisation boundary draft and the candidate screen, in reusable form

A digital record of your own completed work from the day

Attendance record for each participant

A follow-up thirty days later

## BEFORE THE BRIEFING

Preparation is light and sits mostly with the sponsor rather than with participants.

### ON AGREEMENT

A short brief for the sponsor — what we need to know about your operations, and the handful of choices that shape the day: function emphasis, sector, and whether case material is being tailored

### ONE WEEK BEFORE

Six candidate processes. The first simulation screens processes from your own operations. Nominate six and the day is about your organisation; leave it to us and it is about a fictional one

### TWO DAYS BEFORE

The primer and joining instructions to every participant, with the link and a technical check

### AND NOTHING ELSE

No pre-reading for participants. Senior people do not do it, and a briefing that depends on it fails

## DATES, DELIVERY AND FEES

### CORPORATE IN-HOUSE ONLY

TAA-B01 is not offered as an open-enrolment course, because the value is in a room where everyone shares the same operations and can speak candidly about them.

### NO FIXED COHORT CALENDAR

Dates are set with you and can be booked up to twelve months ahead, which is how most clients secure a slot in a quarter that suits their own planning cycle. Available from January 2027.

| WHOLE GROUP, NOT PER DELEGATE                                     | AED    |
|-------------------------------------------------------------------|--------|
| One delivery day, up to 20 participants                           | 24,050 |
| With sector tailoring — case material rewritten for your industry | 31,450 |
| On-site delivery, in addition                                     | +9,250 |

## PAYING BY INSTALMENTS

In-house briefings are invoiced to the organisation, and the invoice can be split into as many instalments as your finance function prefers, on dates you set, at no additional cost. The full fee clears before the delivery date. Ask for a payment schedule when you enquire.

Individual delegates booking their own place on an open-enrolment course use the standard instalment terms published in the TAA-101 and TAA-102 brochures — which also allow an individual to reserve and pay towards a course that is not yet dated. Reservations are for individuals; in-house briefings are arranged directly.

## BOOKING

Email [training@thesmoevents.com](mailto:training@thesmoevents.com) with your preferred dates, approximate delegate numbers and sector. We will confirm availability within one working day and issue an invoice or a payment schedule on agreement.

Payment by bank transfer or corporate purchase order. Delivery is over Zoom by default; on-site delivery is available on request.

**Registering interest in Tier 2 and above.** Courses in the pathway above Foundation are dated but their brochures are still in preparation. Email us naming the course codes — TAA-201, TAA-301 and so on — with your role and organisation, and you will have each brochure the day it is issued, ahead of general release. Nothing to pay and nothing to commit to. Fees are set in UAE dirhams and are not recalculated at the exchange rate on the day.

## CANCELLATION AND POSTPONEMENT

Your contract is with Thesmo Events L.L.C S.P.C.

| NOTICE GIVEN           | TERMS                                                           |
|------------------------|-----------------------------------------------------------------|
| 21 or more days before | Full refund less any processing fees, or free rescheduling      |
| 10 to 20 days before   | 50% of fee retained, or free rescheduling                       |
| 9 days or fewer        | Full fee retained; one reschedule permitted within three months |

**Processing fees.** In-house briefings are invoiced and settled by bank transfer, which carries no processing fee — so in practice nothing is deducted. Where an invoice has been settled by card, any refund is made less the processing fee on that payment. If we cancel or postpone, there is no deduction of any kind.

**Substitutions** are free at any time and do not require notice. If Thesmo Events L.L.C S.P.C cancels or postpones, you receive a full refund or a rescheduled date at your choosing.

# WHERE THIS SITS

Thesmo Training Courses form a twelve-course pathway across four tiers, plus a separate series of one-day executive briefings.

|                                                                                            |                     |           |                     |
|--------------------------------------------------------------------------------------------|---------------------|-----------|---------------------|
| <b>TIER 1 · FOUNDATION</b><br>No prerequisites, twelve-course pathway                      | TAA-B01 · 102 · 103 | 2-3 days  | AED 2,050 – 6,450   |
| <b>TIER 2 · PRACTITIONER</b><br>Strategy, risk, operations, projects, finance, performance | TAA-201 – 206       | 2 days    | AED 5,550           |
| <b>TIER 3 · ADVANCED</b><br>The AI-Augmented Manager                                       | TAA-301             | 3 days    | AED 8,350           |
| <b>TIER 4 · LEADERSHIP &amp; EXECUTIVE</b><br>Senior leaders and the executive immersion   | TAA-401 · 501       | 3-5 days  | AED 10,900 – 25,700 |
| <b>B-SERIES · EXECUTIVE BRIEFINGS</b><br>In-house, no prerequisites — TAA-B01 sits here    | TAA-B01 – B04       | 0.5-1 day | AED 24,050 per day  |

Any one Foundation course opens the whole of Tier 2. Practitioner courses and above are delivered on PRiISM, our own strategy and performance platform, and open in 2027.

## ABOUT THESMO TRAINING COURSES

Developed by Thesmo Artificial Intelligence Consultancy and Training L.L.C S.P.C and delivered by Thesmo Events L.L.C S.P.C. Every course is built against one test: what will you do differently on Monday morning? Anything that does not survive that question does not make it into the room.

[www.thesmo.me](http://www.thesmo.me) · [training@thesmoevents.com](mailto:training@thesmoevents.com)

THE STRATEGY MANAGEMENT OFFICE

*Strategy and Performance in synergy*

Thesmo Training Courses are developed by Thesmo Artificial Intelligence Consultancy and Training L.L.C S.P.C and delivered by Thesmo Events L.L.C S.P.C, both of Abu Dhabi, United Arab Emirates. Your booking contract is with Thesmo Events L.L.C S.P.C. Fees are quoted in UAE dirhams and are exclusive of any applicable taxes. Course content is reviewed continuously; the published outline is indicative and may be refined. TAA-B01 Brochure · UAE · v3.1 · issued 1 September 2026. TAA-B01 sits alongside — but outside — the twelve-course pathway.